

# KINAN AL HAFFAR

## Enterprise Technology & Security Executive

M.M. | CISSP | CRISC | CEH | PMP | ITIL

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### EXECUTIVE PROFILE

Global enterprise technology and security executive with 23+ years leading technology, cybersecurity, and AI strategy across healthcare SaaS, biotech, and financial services. Proven record delivering \$10M+ in cost savings, enabling double-digit revenue growth, and leading enterprise technology through 11 M&A integrations. Regular advisor to Boards of Directors, Audit Committees, and Compliance Committees on cybersecurity risk, AI governance, and technology investment. Trusted operator in regulated environments (SOC 2 Type II, HiTrust, ISO 27001, HIPAA, GDPR, PCI, SOX, GxP) with proven ability to build and scale high-performing global technology organizations up to 200+.

### CORE COMPETENCIES

#### Executive Leadership & Strategy

Enterprise IT & Security Strategy • Digital Transformation • M&A Integration (11 acquisitions) • Board & Audit Committee Advisory • IT Budget Stewardship (\$5M-\$15M) • Global Team Leadership (200+ org)

#### AI & Technology

AI Governance & Model Risk • LLM Deployment (AWS Bedrock, Google Vertex AI) • Agentic & Conversational AI • Multi-Cloud (AWS / Azure / GCP) • Enterprise Architecture • DevOps / CloudOps • BC/DR

#### Cybersecurity & Compliance

Zero Trust • SASE • XDR • IAM • SIEM/SOAR • DevSecOps • AI-Assisted SecOps • MITRE ATT&CK • SOC 2 Type II • HiTrust • ISO 27001 • HIPAA • GDPR • PCI • SOX • NIST CSF

### EXECUTIVE EXPERIENCE

#### Vice President of Infrastructure, IT & Security | CISO | Data Protection & Privacy Officer

May 2023 – Present

##### Reveleer — Glendale, CA (Remote)

AI-Powered Value-Based Care SaaS • 4 Global Offices • 850+ Users • 10 Direct Reports • ~200 Tech Org • \$8M+ Budget

- Executive leadership team member accountable for enterprise IT, cybersecurity, infrastructure, AI governance, and business systems; quarterly presenter to Board of Directors and Audit Committee, monthly presenter to Compliance Committee.
- Designed and executed enterprise AI strategy governing two proprietary LLM platforms (AWS Bedrock, Google Vertex AI), delivering 42% efficiency gains; deployed Claude Enterprise for Healthcare company-wide.
- Achieved HiTrust and SOC 2 Type II certifications, reducing security risk exposure by 92%; built enterprise security program across IAM, XDR, DLP, WAF, CASB, ZTNA, PAM, SASE, SIEM/SOAR, reducing incidents by 59%.
- Reduced enterprise IT spend by \$3M through multi-cloud optimization; transformed CRM/GTM systems enabling 52% revenue growth; led post-M&A integration of 4 acquired companies.

#### Vice President of IT & Security | CIO

Feb 2022 – Mar 2023

##### Dotmatics (acquired by Siemens) — Boston, MA

Global AI-Native R&D SaaS • 14 Global Offices • 1,000+ Users • 15 Direct Reports • \$15M+ Budget

- Led enterprise-wide technology and security strategy during rapid M&A expansion; partnered with CEO and CFO on technology investment, integration strategy, and acquisition readiness for Siemens transaction.
- Served as technology integration architect across 5 acquisitions, consolidating platforms, identity, and infrastructure and saving \$2M+ annually in duplicated systems.
- Owned \$15M+ global IT budget; modernized enterprise architecture, cloud footprint, and SaaS portfolio; strengthened cybersecurity posture for global R&D customers in regulated life sciences.

#### Vice President of IT & Production Support | CISO

Nov 2018 – Feb 2022

##### Human Care Systems (acquired by CareMetx) — Boston, MA

Global Healthcare CRM SaaS • 17 Global Offices • 1,500 Users • 13 Direct Reports • \$5M+ Budget

- Built enterprise IT, DevOps, and cybersecurity functions from the ground up; supported three consecutive years of revenue growth (+38%, +54%, +67%) through enterprise platform transformation.
- Achieved SOC 2, HiTrust, ISO 27001, and GDPR certifications; implemented MITRE ATT&CK-aligned risk framework, reducing identified risks by 64% and improving incident response by 53%.
- Transformed customer satisfaction from 44% to 98% through ITIL, SLAs, and service management overhaul; reduced IT operating costs by 43%; led technology due diligence for CareMetx acquisition.

### EARLIER EXPERIENCE

**IT Operations Manager**, Abiomed — Danvers, MA • 2016–2018 • US/Germany/Japan ops, 1,700+ users, 16 direct reports

**Senior Systems Engineer**, Clean Harbors — Norwell, MA • 2015–2016 • 18K+ employee enterprise

**Prior roles (2003–2015)**: Senior Engineering, IT Management, and Systems/Database leadership across Boston Helpdesk, MHG International, Bank Audi, and others

### EDUCATION & CERTIFICATIONS

**M.M., Information Technology Management** — Charles Sturt University, Australia

**Professional Certificate, Leadership & Communication** — HarvardX

**Certifications**: CISSP • CRISC • CEH • PMP • ITIL

**Executive Certificate, Management & Leadership** — MIT Sloan School of Management

**B.H.S., History** — Damascus University, Syria

**Languages**: English (Fluent) • Arabic (Native) • Persian • Aramaic